

U.S. DEPARTMENT OF VETERANS AFFAIRS VETERANS BENEFITS ADMINISTRATION

Survey of Veterans Satisfaction with the VA Home Loan Guaranty Process

Thank you for your help with this important project. Your participation will help VA continue to improve service to veterans and their families.

This booklet contains questions about your recent experience with VA's home loan guaranty program. Please base your answers only on your experience with the VA home loan identified in the space below.

ORIGINAL LOAN

DATE LOAN CLOSED:

JULY 14, 1999

Please read and answer the following question first.

A	ccordi	ing to their records, VA recently approved a VA home loan for you. Is this true?
	Yes	(Continue to instructions on the next page of the booklet, complete the rest of the questionnaire as soon as possible, and mail it in the enclosed postage-paid envelope.)
	No	(STOP. You do not have to complete the rest of this questionnaire, but please return the questionnaire in the enclosed postage-paid envelope.)
Aga	ain, w	re thank you for helping VA provide better service to veterans.

INSTRUCTIONS

Th	is survey will take about 10 minutes to complete. Please follow these instructions.
D	Please mark your responses with an "\chi" using a blue or black pen like the example shown.
	RIGHT WAY WRONG WAY
2	Mark only one answer box for each question (see example below), unless it tells you to "Mark all that apply."
	Example:
	11. Did VA employees fully address all your questions, concerns or complaints?
	Yes No Did not have any
3	When you are finished, please place the questionnaire in the enclosed postage-paid envelope and put it in the mail.
Ple	ase watch for "SKIP" instructions – they tell you when to skip over a group of questions that

Please watch for "SKIP" instructions – they tell you when to skip over a group of questions that you do not need to answer.

Proceed to the next page to begin the survey.

OMB Control Number: 2900-0569

Public Reporting Burden Statement

VA may not conduct or sponsor, and respondent is not required to respond to this collection of information unless it displays a valid OMB Control Number. All responses are voluntary. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. If you have comments regarding this burden estimate or any aspects of this collection of information, call 1-800-827-1000 for mailing information on where to send your comments.

Please note that this survey is for veterans who recently received a VA home loan guaranty or recently refinanced their VA home loan. This is why some questions refer to the home buying/refinancing process. Please base your answers only on your experience with the loan identified on the cover.

BAC	CKGROUND	PHONE CONTACT
$\overline{}$	Iow did you FIRST learn about the VA home oan guaranty program? (Mark only one.) Pre-discharge briefings (TAP/DTAP) VA pamphlet/brochure Lender Real Estate agent Internet Friends or family Other (Please specify)	 Did you ever try to reach the VA using the toll-free number during the home buying/refinancing process? □ No (SKIP to Q 14, page 2) □ Yes (Go on to Q 6) Why did you call VA? (Mark all that apply.) □ Get information about VA's Guaranteed Home Loan Program before applying □ Apply for Certificate of Eligibility □ Check on the status of your loan □ Check eligibility requirements □ Check on the status of your appraisal
		☐ To verify information given by realtor
		or lender
	ooking back, how much of what you EEDED TO KNOW did you get from this	Other (Please specify)
	ource?	
	All	
	Most	
	Some	
	☐ Little☐ None	7 How easy was it to get through to VA on the
	□ None	phone?
3 H	low accurate was the information you	Very easy
re	eceived?	Somewhat easy
	Very accurate	☐ Neither easy nor difficult☐ Somewhat difficult☐
	Somewhat accurate	Very difficult
	Neither accurate nor inaccurate	Never got through (<i>SKIP</i> to <i>Q</i> 14, page 2)
	Somewhat inaccurate	
	☐ Very inaccurate	8 When you called the toll-free number, were you connected directly to a VA Regional
4 A	at the beginning of the home buying process,	Loan Center?
	ow completely did you understand the dollar	☐ Yes
a	mount of the loan the VA would guarantee?	□ No
	Completely	☐ Don't know
	Mostly	
	Somewhat	
	Only a little	
	Not at all	

9	Which, if any, of the following VA Regional Loan Centers were you connected with?	VISITING A VA REGIONAL LOAN CENTER OR REGIONAL OFFICE
	(Mark only one.)	ON REGIONAL OTTICE
	Atlanta, GA	14 Did you ever visit a VA Regional Loan Center
	☐ Cleveland, OH	or Regional Office during the home buying/
	Denver, CO	refinancing process?
		\square No (SKIP to Q 21, page 3)
	Houston, TX	\square Yes (Go on to Q.15)
	Manchester, NH	~ /
		Which, if any, of the following VA Regional
	Roanoke, VA	Loan Centers did you visit? (Mark only one.)
	St. Paul, MN	Atlanta, GA
	St. Petersburg, FL	Cleveland, OH
	None, connected to VA Regional Office elsewhere	Denver, CO
	☐ Don't know	☐ Houston, TX
		Manchester, NH
Φ	How courteous were VA employees you spoke	Phoenix, AZ
	to on the phone?	Roanoke, VA
	☐ Very courteous	St. Paul, MN
	☐ Somewhat courteous	St. Petersburg, FL
	☐ Neither courteous nor discourteous	
	☐ Somewhat discourteous	None, connected to VA Regional Office elsewhere
	☐ Very discourteous	☐ Don't know
		Why did you visit a VA Regional Loan Center
Ф	Dia vA employees fully address all your	or Regional Office? (Mark all that apply.)
	questions, concerns, or complaints?	Get information about VA's Guaranteed
	Yes	Home Loan Program before applying
	□ No	Apply for Certificate of Eligibility (COE)
	☐ Did not have any	
	In general, how much of what you NEEDED	Check on the status of your loan
Ψ	TO KNOW did you get from your telephone	Check on the status of your appraisal
	contact with the VA toll-free number?	To verify information given by realtor
	□ All	or lender
	☐ Most	Other (Please specify)
	Some	
	☐ Little	
	□ None	
	TT/ II / · · · · I /	
B	Were you able to get information about your	
B	particular loan?	
(3)		
(3)	particular loan?	
(3)	particular loan? Yes	

17 How conv	venient was the location of the VA	CERT	TIFICATE OF ELIGIBILITY
Regional	Loan Center or Regional Office?		
☐ Very	convenient	$\overline{}$	ow did you obtain your Certificate of
☐ Some	ewhat convenient	Eli	gibility (COE) for Loan Guaranty Benefits?
☐ Neith	ner convenient nor inconvenient	╽╚	Obtained by lender
☐ Some	ewhat inconvenient		Through the mail from VA
☐ Very	inconvenient		Visit to a VA Regional Loan Center or
			Regional Office
18 How cour	rteous were VA employees when		Did not need Certificate of Eligibility
you visite	ed the Regional Loan Center or		Don't remember
Regional	Office?		Other (Please Specify)
☐ Very	courteous		
☐ Some	ewhat courteous		
☐ Neith	er courteous nor discourteous		
☐ Some	ewhat discourteous		
☐ Very	discourteous		
		23 Fr	om the time you applied, how long did it
~	mployees fully address all your	_	to get your Certificate of Eligibility
questions	s, concerns, or complaints?		OE)?
☐ Yes			Same day
☐ No			1-5 workdays
☐ Did n	not have any	$I \sqcap$	6-10 workdays
		I =	11-15 workdays
_	al, how much of what you NEEDED	I =	More than 15 workdays
	W did you get from your visit to the		Workdays
	onal Loan Center or Regional Office?	24 Ho	w REASONABLE was the amount of time
☐ All		it t	ook to get your Certificate of Eligibility
☐ ☐ Most		(C	OE)?
☐ Some			Very reasonable
☐ Little			Somewhat reasonable
☐ None			Neither reasonable nor unreasonable
			Somewhat unreasonable
OTHER ME	ETHODS OF CONTACT		Very unreasonable
<u> </u>			•
	he home buying/refinancing process,		
	er methods did you use to contact the rk all that apply.)		
	rk an mai appry.)		
Fax	act a mail		
	net e-mail		
Letter			
U Other	r (Please specify)		

R	EALTOR	L	LENDER
25	Did you use the services of a realtor in purchasing/refinancing your home? No (SKIP to Q 29)	29	How would you rate your lender's KNOWLEDGE about the VA home loan guaranty program?
			Excellent
26	How would you rate your realtor's KNOWLEDGE		☐ Very good☐ Good
	about the VA home loan guaranty program?		☐ Fair
	☐ Excellent		Poor
	☐ Very good		
	Good	30	How RESPONSIVE was your lender regarding
	☐ Fair	I	any inquiries about your VA home loan?
	Poor		☐ Very responsive
			☐ Somewhat responsive
27	How RESPONSIVE was your realtor		☐ Neither responsive nor unresponsive
	regarding any inquiries about your VA		☐ Somewhat unresponsive
	home loan?		☐ Very unresponsive
	☐ Very responsive		☐ Did not have any inquiries
	☐ Somewhat responsive	1	· ·
	☐ Neither responsive nor unresponsive	31	·
	☐ Somewhat unresponsive		home loan guaranty program from your lender?
	☐ Very unresponsive		☐ Very easy
	☐ Did not have any inquiries		☐ Somewhat easy
			☐ Neither easy nor difficult
28	and the second of the second o		☐ Somewhat difficult
	regarding your use of the VA home loan guaranty program?		☐ Very difficult
	☐ Very satisfied	32	How long did it take for your loan to get
	☐ Somewhat satisfied		approved?
	☐ Neither satisfied nor dissatisfied		Less than 2 weeks
	☐ Somewhat dissatisfied		☐ 2 weeks
	☐ Very dissatisfied		☐ 3 weeks
			4 weeks (1 month)
			5 weeks
			☐ 6 weeks
			☐ 7 weeks
			8 weeks (2 months)
			9 weeks
			10 weeks
			☐ 11 weeks
			12 weeks (3 months)
			☐ More than 12 weeks
			Don't recall

33	How long do you think is REASONABLE for	37 How satisfied were you with the
	your loan to get approved?	PROFESSIONALISM of the appraiser?
	Less than 2 weeks	☐ Very satisfied
	2 weeks	☐ Somewhat satisfied
	☐ 3 weeks	☐ Neither satisfied nor dissatisfied
	4 weeks (1 month)	☐ Somewhat dissatisfied
	5 weeks	☐ Very dissatisfied
	☐ 6 weeks	38 Did you receive a document showing the
	☐ 7 weeks	value estimate and other information about
	☐ 8 weeks (2 months)	the property?
	9 weeks	☐ No (SKIP to Q 42, page 6)
	□ 10 weeks	\square Yes (Go on to Q 39)
	☐ 11 weeks	39 Which document did you receive?
	☐ 12 weeks (3 months)	☐ VA Certificate of Reasonable Value (CRV)
	☐ More than 12 weeks	issued by VA
	☐ Don't recall	☐ VA Notice of Value (NOV) issued by
		your lender
34	·	☐ Don't remember
	lender regarding your use of the VA home loan program?	From the time of the appraisal, how long did
	☐ Very satisfied	it take to receive either your Certificate of
	Somewhat satisfied	Reasonable Value (CRV) or Notification of
	☐ Neither satisfied nor dissatisfied	Value (NOV)?
	Somewhat dissatisfied	5 days or less
	☐ Very dissatisfied	☐ 6-10 days
	— very dissuissified	☐ 11-15 days
		☐ 16-20 days
A	APPRAISAL	☐ 21-25 days
35	Did you have an appraisal?	☐ 26-30 days
	□ No (SKIP to Q. 42, page 6)	☐ More than 30 days
		Don't remember
	= 165 (G0 011 to £ 50)	How long do you think is REASONABLE for
36	How satisfied were you with the appraised	you to receive either your Certificate of
I	value of your property?	Reasonable Value (CRV) or Notification of
	☐ Very satisfied	Value (NOV)?
	☐ Somewhat satisfied	5 days or less
	☐ Neither satisfied nor dissatisfied	☐ 6-10 days
	☐ Somewhat dissatisfied	11-15 days
	☐ Very dissatisfied	☐ 16-20 days
		21-25 days
		26-30 days
		More than 30 days
		☐ Don't remember

42	OVERALL IMPRESSIONS Overall, how would you rate your current knowledge of the VA home loan guaranty program? Excellent Very good Good Fair Poor	 Did you consider another type of home loan? No (SKIP to Q 49) Yes (Go on to Q 48) What other types of home loans did you consider? Conventional FHA Other (Please specify)
•	Did you encounter any problems with your loan? No (SKIP to Q 46) Yes (Go on to Q 44)	
44	What specific problems did you encounter with your loan? (Mark all that apply.) Inaccurate information Unreasonable delay Other (Please specify)	 Overall, how satisfied are you with the process of obtaining a VA home loan? Very satisfied Somewhat satisfied Neither satisfied nor dissatisfied Somewhat dissatisfied Very dissatisfied Very dissatisfied 50 Would you recommend the VA home loan program to other veterans? Yes No
4	Did your lender keep you informed of any delays or problems with your loan? Yes No Did not have any	
4	Why did you choose to get a VA home loan? No down payment required Lower interest rate Convenience Other (Please specify)	

Thank you for taking the time to complete the survey. Your answers are very important to us. Please place the questionnaire in the enclosed postage-paid envelope and return it to:

THE GALLUP ORGANIZATION Survey Processing Center P.O. Box 5700 Lincoln, NE 68505